Town of East Troy 2026 Budget

November 24, 2025 Budget Hearing Joe Jones - Chairman

Overview (Key Discussion Topics)

- No Internal Capability for Analyzing/Trending Financial Data.
 - I am unaware of any internal Town staff generated financial Forecasting today.
 - ACTION: Authorized purchase of Civic Systems financial license & OneView.
- Overview of Budget, 2 Issues:
 - Fiscally Irresponsible & Unsustainable to Borrow for Operational or Recurring Costs
 - 1) Revenue Structural Deficit & 2) Lack of CapEx Planning (Level Loading)
 - Loan History, Debt Service & Impact to Tax Levy
- 2025 Immediate Cost Cutting Initiatives to Control Spending
- Chart: Public Safety 5-Year Trending Analysis
- Charts: Levy Limit & Debt Service Levy on Steady Incline
- 2026 Actions to Reduce Operational Costs
- Comparable Mill Rates from Surrounding Communities

Relative to Budgets & Budget Preparation

- Town Board's Function & Responsibilities legal responsibility to prepare proposed annual budget & officially adopt the final version.
- <u>Town Treasurer Function & Responsibilities</u> The treasurer assists the board by providing accurate financial information, estimates (forecasting) of revenues & cash balances, and historical data during the budget preparation phase. Prepare charts, financial reports, trending analysis & multi-year historical financial information to accurately represent the town financials to the board.
- <u>Outside Resource</u> appoint town staff, town board member or a accounting firm or financial advisor to assist in the initial drafting of the annual budget.

	2022 Actual	2023 Actual	2024 Actual	2025 YTD	2026 Budget	2026 Budget	
REVENUE (Excludes; Taxes collected by Town for Ovelying Districts, Schools, Sanitary Dist)					With Fee	Without Fee	\$2,082,434 vs \$2,185,068
Town Levy Limit (allowable amount by WI Dept of Revenue)	1,311,644	1,317,934	1,328,260	1,351,914	1,256,311	1,358,945	State Regulated/Limited
Levy Revenue Debt Service (Roads, New, Old, Squads, etc.)	449,866	579,157	672,229	792,001	826,123	826,123	Debt Service
Not Within Town Control (State, Federal, Investment Revenue)	568,486	499,808	626,236	444,354	636,179	636,179	Not Within Town Control
Under Local Town Control (Fees & Licensing, etc.)	268,908	244,352	341,248	256,884	274,488	274,488	Town Licensing
Separate Special Tax Charge or Paid For Service (Garbage Collection)	421,441	441,219	462,471	467,746	482,555	482,555	Garbage Fee
Fire Protection Fee (See Fee Schedule)					647,200		Fire Fee (Placeholder)
Loan Proceeds	878,702	1,393,500	1,441,000	1,673,829	1,536,067	2,080,633	Borrowing
All Others not within Town Control (Fire Insurance, etc.)	51,785	65,530	58,777	46,926	54,850	54,850	Situational Fluctuation
Loan from Landfill Fund					325,192	325,192	Not Sustainable
Steeling from past years fund balance					124,657	124,657	Not Sustainable
	3,950,832.28	4,541,500.25	4,930,221.90	5,033,654.25	6,163,622	6,163,622	
EXPENSE (Excludes; Taxes paid by Town for Ovelying Districts, Schools, Sanitary Dist)							
Computer (Acct. Software/Payroll/MiViewPoint/additional license)	11,570	10,940	21,987	10,515	19,600	19,600	Capital & Operations
Office Operations	415,044	424,021	424,127	389,760	479,426	479,426	Recurring Operations
Assessment of Property	20,057	42,998	25,795	21,720	26,250	26,250	Recurring Operations
Town Hall Building	110,853	270,682	384,653	25,769	139,164	139,164	Capital & Operations
Non-Dept Insurance/Bond, General, Undesignated Genl Government	50,270	50,465	73,259	83,773	84,100	84,100	Recurring Operations
Law Enforcement	720,513	907,460	1,075,157	916,415	1,134,493		Capital & Operations
Water Patrol (Includes CSO to support Water Patrol Officer)	9,721	13,530	14,376	11,840	77,047	77,047	Recurring Operations
Fire Protection	329,122	152,557	192,363	129,000	1,039,677	1,039,677	Capital & Operations
Rescue	112,581	236,305	225,591	220,832	435,282	435,282	Capital & Operations
Building Inspection	101,103	77,188	99,636	69,195	64,700	64,700	Recurring Operations
Other Public Safety (Emergency Communication, Correction & Detention)	819	1,080	499	277	650	650	Recurring Operations
DPW (Operations & Equipment Capital)	371,723	470,374	443,146	503,973	442,786	442,786	Capital & Operations
Roads, New and Old	698,454	841,624	872,023	702,786	751,500	751,500	Capital
Snow Plowing/Ice Control	80,461	83,326	83,338	29,873	71,125	71,125	Recurring Operations
Refuse/Garbage Collection	420,387	444,074	460,152	354,600	482,555	482,555	Paid For Service
Town Park, Booth Lake Park, Recycling, Street Lights	42,618	31,756	130,707	50,826	39,681	39,681	Capital & Operations
Boat Launch	33,995	30,523	16,949	15,375	44,112	44,112	Capital & Operations
Planning Commission	1,215	2,707	3,398	1,947	5,352	5,352	Recurring Operations
Debt Service (Roads, New, Old, Shorewood) FUND 300	449,866	579,157	638,130	792,092	826,123	826,123	Debt Service
	3,980,373	4,670,767	5,185,284.50	4,330,567	6,163,622	6,163,622	
	-	-	-	-	-		
NET Positive (Negative) NET REVENUE OVER EXPENSES	(29,541)	(129,267)	(289,162)	??	(449,849)	(449,849)	
		338%	124%				

LEVY

FEES

Deficit

Climbing

		2023 Actuals			2024 Actuals		20	2025 YTD ACTUALS 202			2026 Budget (W Fee)		t (W/O Fee)
REVENUE (Excludes; Taxes collected by Town for Ovelying Districts, Schools, Sanitary Dist)	REVENUE		LOANS	REVENUE		LOANS	REVENUE		LOANS	REVENUE	LOANS	REVENUE	LOANS
Town Levy Limit (allowable amount by WI Dept of Revenue)	1,317,934			1,328,260			1,351,914			1,256,313	1	1,358,945	
Levy Revenue Debt Service (Roads, New, Old, Squads, etc.)	579,157			672,229			792,001			826,123	3	826,123	
Not Within Town Control (State, Federal, Investment Revenue)	499,808			626,236			444,354			636,179	9	636,179	
Under Local Town Control (Fees & Licensing, etc.)	244,352			341,248			256,884			274,488	3	274,488	
Separate Special Tax Charge or Paid For Service (Garbage Collection)	441,219			462,471			467,746			482,555	5	482,555	
Fire Protection Fee (See Fee Schedule)			-			-	-			45,247	7 601,953	-	
Loan Proceeds			1,393,500			1,441,000			1,673,829		1,536,067		2,080,633
All Others not within Town Control (Fire Insurance, etc.)	65,530			58,777			46,926			54,850		54,850	
Loan from Landfill Fund	-			-						325,192	2	325,192	
Steeling from past years fund balance	-			-						124,657	7	124,657	
	3,148,000		1,393,500	3,489,222		1,441,000	3,359,825		1,673,829	4,025,602	2 2,138,020	4,082,989	2,080,633
	Ś	4,541,500.25		Ś	4,930,221.90			\$5,033,654.2	5	\$6.163	3,622.12	\$6,163	.622.12
		,- ,			,,							1 . , ,	
EXPENSE (Excludes; Taxes paid by Town for Ovelying Districts, Schools, Sanitary Dist)	OPERATIONS	CAPITAL YTD	LOANS	OPERATIONS	CAPITAL YTD	LOANS	OPERATION	CAPITAL YTD	LOANS	Recurrin	g	Recurring	3
Computer (Acct. Software/Payroll/MiViewPoint/additional license)	10,648	292		21,695	292		?? 8,585	1,930		13,100	6,500	13,100	6,500
Office Operations	424,021			424,127			389,760			479,426	5	479,426	
Assessment of Property	42,998			25,795			21,720			26,250)	26,250	
Town Hall Building	26,581	244,101	??	22,380	362,272	55,000	? ? 18,672	7,097		49,164	90,000	49,164	90,000
Non-Dept Insurance/Bond, General, Undesignated Genl Government	50,465			73,259			83,773			84,100)	84,100	
Law Enforcement	823,050	84,410	??	959,548	115,609	151,500	?? 864,988	51,426	91,817	1,099,493	35,000	1,099,493	35,000
Water Patrol (Includes CSO to support Water Patrol Officer)	13,530			14,376			11,840			77,047	7	77,047	
Fire Protection	128,243	24,315	363.605	98,998	93,365	220 500	44,076	45,785	224 405	45,247	994,430	45,247	994,430
Rescue	169,216	67,089	263,605	208,340	17,251	320,500	220,832		231,185	226,192	209,090	226,192	209,090
Building Inspection	77,188			99,636			69,195			64,700	$\overline{)}$	64,700	
Other Public Safety (Emergency Communication, Correction & Detention)	1,080			499			277			650		650	
DPW (Operations & Equipment Capital)	371,586	98,788	??	428,251	14,895	45,000	?? 362,019	141,953	444,743	422,786	20,000	422,786	20,000
Roads, New and Old		841,624	1,006,295		872,023	769,000		702,786	906,084		751,500	-	751,500
Snow Plowing/Ice Control	83,326			83,338			29,873			71,125	5	71,125	
Refuse/Garbage Collection	444,074			460,152			354,600			482,555	5	482,555	
Town Park, Booth Lake Park, Recycling, Street Lights	27,067	4,689		36,670	94,037	100,000	41,204	9,622		39,683	L	39,681	-
Boat Launch	23,809	6,714		10,305	6,644		12,519	2,856		12,612	31,500	12,612	31,500
Planning Commission	2,707			3,398			1,947			5,352	2	5,352	
Debt Service (Roads, New, Old, Shorewood) FUND 300	579,157			638,130			792,092			826,123	3	826,123	
	3,298,745	1,372,021	1,269,900	3,608,896	1,576,388	1,441,000	3,327,973	963,456	1,673,829	4,025,602	2 2,138,020	4,025,602	2,138,020
	\$4,670,	766.79		\$5,185,	284.50			\$4,291,428.3	3	\$6,163	3,622.12	\$6,163,	,622.12
NET Positive (Negative) NET REVENUE OVER EXPENSES													
	(\$129,2	266.54)	123,600	(\$289,1	L61.70)	_	(\$215	,774.08)	-	(449,848.74	1) -	(449,848.74) -
	Rev-			Rev-	· ·			/-Exp		Rev-Exp		Rev-Exp	
		'					-	'	•		•		

General Obligation Debt Schedule (Estimate) "Outstanding Loan Balances"

Resolution	Date Issued	Final Maturity	Loan Length	Interest Rates	Original Indebtedness		Balance 12/31/2021	Balance 12/31/2022	Balance 12/31/2023	Balance 12/31/2024	Balance 12/31/2025
		,					, ,				. ,
	5/8/2013	3/15/2023	10	2.75%	\$ 720,000.00	П	\$ 159,414.00	\$ 80,788.00	\$ -		
2017-09	7/28/2017	3/28/2024	7	2.88%	\$ 409,000.00		\$ 175,285.00	\$ 116,856.00	\$ 58,427.00	\$ -	
2017-12	11/15/2017	9/1/2025	8	3.00%	\$ 494,000.00		\$ 189,873.00	\$ 142,405.00	\$ 94,937.00	\$ 47,469.00	\$ -
2018-10	10/15/2018	9/1/2028	10	4.00%	\$ 286,000.00		\$ 200,200.00	\$ 171,600.00	\$ 143,000.00	\$ 114,400.00	\$ 85,800.00
2019-04	8/13/2019	8/13/2028	9	3.49%	\$ 361,000.00		\$ 290,068.00	\$ 252,795.00	\$ 214,204.00	\$ 174,268.00	\$ 134,268.00
	9/1/2020	9/1/2025	5	2.25%	\$ 325,000.00		\$ 260,000.00	\$ 195,000.00	\$ 130,000.00	\$ 65,000.00	\$ -
	7/6/2021	3/15/2031	10	3.00%	\$ 825,000.00		\$ 825,000.00	\$ 745,395.00	\$ 672,013.00	\$ 596,485.00	\$ 521,485.00
2022-08	6/28/2022	9/1/2032	10	4.50%	\$ 878,702.00			\$ 878,702.00	\$ 790,832.00	\$ 702,962.00	\$ 615,092.00
2023-04	7/11/2023	3/1/2028	5	5.20%	\$ 123,600.00				\$ 123,600.00	\$ 98,880.00	\$ 74,160.00
2023-05	7/11/2023	9/1/2033	10	5.20%	\$ 1,269,900.00	II			\$ 1,269,900.00	\$ 1,185,240.00	\$ 1,100,580.00
2024-05	7/30/2024	3/1/2034	10	5.85%	\$ 1,441,000.00					\$ 1,441,000.00	\$ 1,250,323.48
2025-07	7/14/2025	6/13/2039	14	5.50%	\$ 1,673,829.00	X					\$ 1,673,829.00
							\$ 2,099,840.00	\$ 2,583,541.00	\$ 3,496,913.00	\$ 4,425,704.00	\$ 5,455,537.48
		LEGEND: ESTIMATE	ED NUMBI	ERS				23.04%	35.35%	26.56%	23.27%

Borrowing & Transfer Resolutions

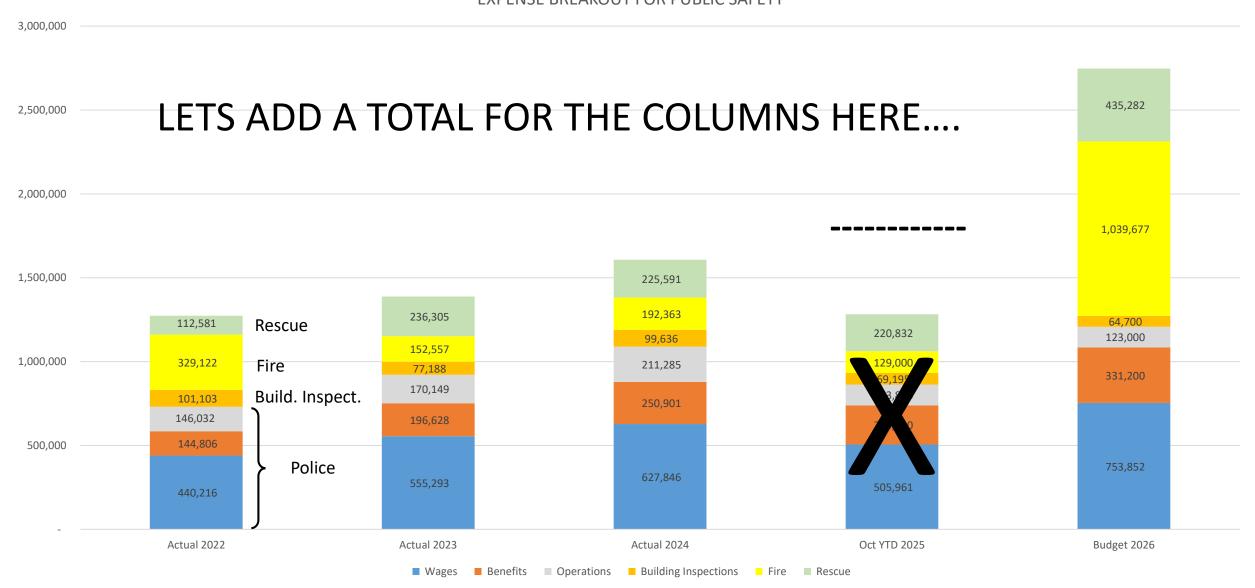
- 2017-09 \$409,000 (\$190,000 new/old roads; \$34,109 police equipment; \$43,981.50 water patrol equipment; \$10,000 town hall improvements; 130,419.03 for fire/rescue equipment).
- 2017-12 \$494,000 (\$217,531 new/old roads; \$276,469 snow plow).
- 2018-10 \$286,000 (100% new/old roads).
- 2019-04 \$361,000 (new/old roads; DPW truck; squad vehicle).
- 2019-08 \$200,000 (Transfer From Landfill Fund [Was \$1.2M; New Balance \$1M]; Town Hall Design).
- 2020-?? \$325,000 (I couldn't find the Resolution on-line).
- 2021-03 \$322,000 (Transfer From Landfill Fund [Was \$1.0M; New Balance \$678K]; \$40,000 DPW equipment, \$52,000 Police squad; \$230,000 Town Hall Building Improvements).
- 2021-?? \$825,000 (\$125K Fire Truck Chassis Down-Payment; Couldn't find actual Resolution).
- 2022-08 \$878,702 (\$119,692.87 pumper tender truck; \$16,333 TiPPS program Municipal Court; \$702,284.13 new/old Roads; \$20,392 public boat launch pier; \$20,000 Police Equipment).
- 2023-04 & 05 \$1,393,500 (\$1,006,295 new/old Roads & Town Hall Campus; \$263,605 Police, DPW & Fire Capital; \$123,600 Shorewood Drive).
- 2024-05 \$1,441,000 (\$100K Playground Equip.; \$55K Town Hall Improve; \$151,500 Police Radios/Equip.; \$45K DPW Equip.; \$785K-\$16K New Roads/Seal Boat Launch; \$320,500 Fire/Rescue).
- 2025-07 \$1,673,829 (\$35K Police Equip./\$56,817 Squad; \$60K DPW Equip./\$299,743 Snow Plow/\$85K Tractor; \$556,084 New Roads/Seal Boat Launch; \$350K Beulah Heights; \$231,185 Fire/Rescue).
- \$8,609,031 TOTAL 2017-2025 (8 YEARS) SPENDING! [Prior Last Loan in 2013 \$720K]

2025 Spending Reduction Initiatives

- **Health Insurance Plan Investigation** Investigation high deductible health insurance plan to reduce future premium costs while focusing on keeping employee health benefits. Proposal to the board by April-2026 for consideration in the 2026/2027 benefits signup. (Clerk/Deputy Clerk)
- Non-department insurance cost currently \$75,000. Investigate any cost savings by April-2026. (Clerk/Deputy Clerk)
- Park fees Investigate and implement if feasible a fee structure for the use of the park. (Supervisor Church)
- **Planning Commission Fee** Application Fee has remained constant at \$300 for sometime. Surrounding areas are more consistent with \$400. Please look into this, make recommendations and implement as appropriate. (Court Clerk)
- 2050 planning sessions Our levy limit is dependent upon net new construction and ours has been fairly flat. Review our 2050 Plan for any logical opportunities that may have been overlooked. There may be nothing, but we won't know until we review it. (Planning Commission & Secretary)
- Converting our banking system from paper copies to full electronic banking Results would be more up-to-date monthly financial reports, eliminate paper checks where possible and eliminate staff travel two banks for money transfers, etc. This investigation was approved at the 11/17/2025 regular board meeting. Recently added the investigation of direct deposit via payroll service to cut costs. (Clerk/Deputy Clerk)
- Postal Delivery at Town Hall preliminary investigation indicates that mail delivery/pickup service is possible at the Town Hall which technically has an East Troy address. Results would be eliminating staff travel daily to the post office, chain of custody improvements on election ballots and other official documents, etc. This requires a suitable, lockable mail box on-site at the Town Hall Campus. This investigation was approved at the 11/17/2025 regular board meeting. (Clerk/Deputy Clerk)
- **2025** Budget Freeze During one of the budget workshops, we walked through the entire budget identifying unspent budget, determining what could be avoided and identifying approximately \$125,000 of budget dollars to carry into 2026 as fund balance.
- **Cost Cutting Measures** With the financial stress we identified, it was recommended to avoid overtime, business travel, seminars, Association Meetings, Workshops, etc. without first getting board approval to assess how critical the need is.
- Investigate Fire Protection Fee with the expense of Fire so high over the years and a ladder truck in 2026 at \$994,000, it made sense to see if we could get a head start on avoiding some new debt in 2026.

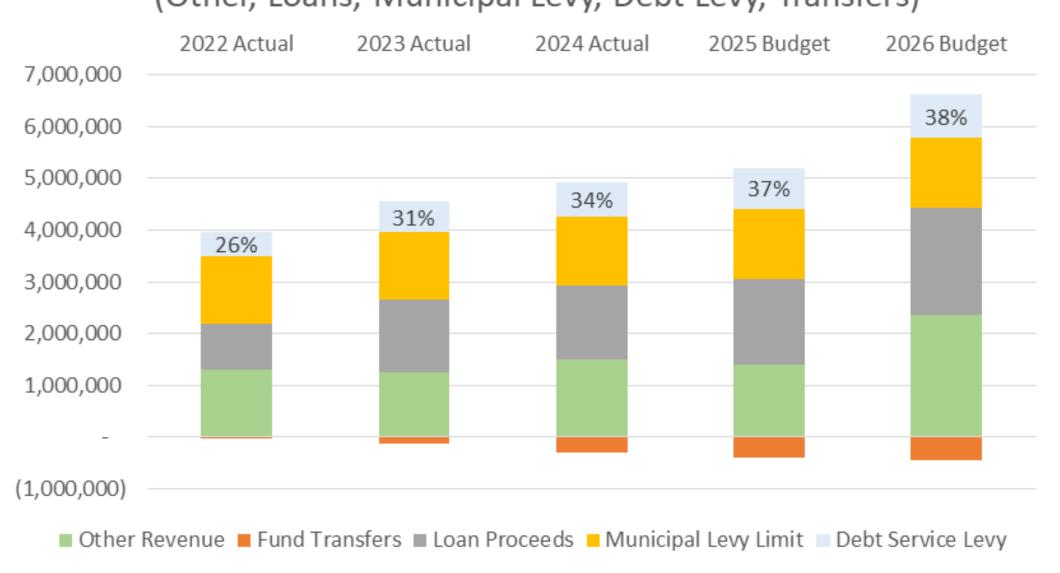
- 2026 Fire Operations (\$45,247) Capital for Ladder Truck (\$994,430)
- 2026 Police Operations (\$1,208,052)

EXPENSE BREAKOUT FOR PUBLIC SAFETY



Total Revenue

(Other, Loans, Municipal Levy, Debt Levy, Transfers)



2026 Actions to Reduce Operational Costs

- Operational Scrutiny (To Address Revenue Structural Deficit)
 - Health Insurance Plan Investigation
 - Deep Dive on our Major Cost issues
 - Computer up 69.4% in 4-years,
 - Law Enforcement up 57.3% in 4-years,
 - Fire up 215.9% in 4-years,
 - Rescue up 286.6% in 4-years.
 - Level Load Town Budget (Include Police, DPW, Building Maint., Fire & Rescue CapEx)
 - Investigate Restructuring of Debt
- CapEx Planning (To Address Borrowing Fluctuations & Level-Load Spending)
 - Fund 400 to isolate all capital in one place and can forecast spending.
 - Long Term Capital Planning for DPW, Police, Building Maintenance & Fire/Rescue.
 - Ultimate goal is to get a level loading annual number to avoid unplanned Peaks.

Nearby Mill Rates as Compared to TOET

				Mill Rate	% Above	Extra charges/	
Name	Town	Village	City	Amount	TOET	Assessments	Notable Services
East Troy	Х			0.01080772	Base	228.84	garbage
Elkhorn			Х	0.01472795	36.27%	х	
Lake Geneva			Х	0.01324508	22.55%	х	
La Grange	Х			0.01415095	30.93%	231.00	garbage
Lafayette	Х			0.01519763	40.62%	246.00	garbage
Troy	Х			0.01754821	62.37%	234.24	garbage
East Troy		Х		0.01808001	67.29%	х	
East Troy		Х		0.01808001	67.29%	203.64	garbage
East Troy		Х		0.01808001	67.29%	203.64	garbage
East Troy		х		0.01808001	67.29%	1261.49	sewer, curb and gutter, garbage, sewer interest, street imp interest, driveway approach
Mukwonago		х		0.01403877	29.90%	х	
Lyons	Х			0.01073448	-0.68%	х	

- I haven't analyzed why our Mill Rate is so low, but TOET is significantly lower than other surrounding communities except for Lyons.
- Do I need 4 VOET homes in this list?

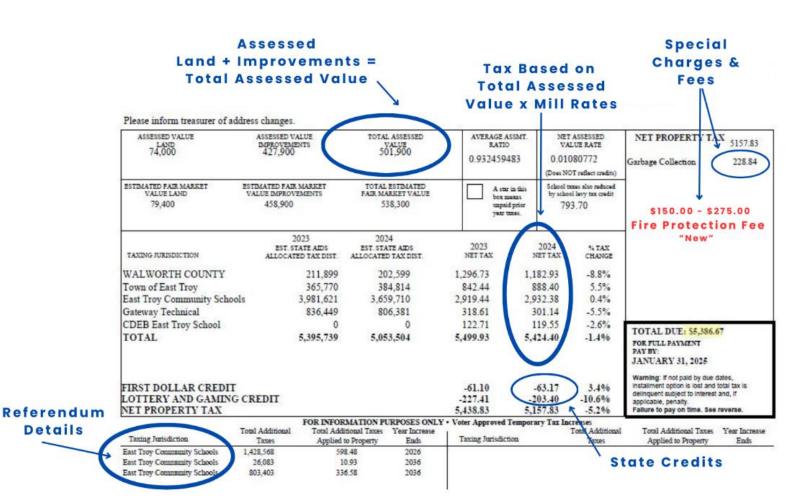
THANK YOU FOR YOUR TIME!



East Troy Town Treasurer N9330 Stewart School Rd PO Box 872 East Troy, WI 53120



WALWORTH COUNTY - STATE OF WISCONSIN PROPERTY TAX BILL FOR 2024 REAL ESTATE



Tax Based on Total Assessed Value x Mill Rates Taxing Jurisdictions

- Walworth County
- Town of East Troy
- School District
- Gateway Technical College
- CDEB East Troy School
- Lake District
- East Troy Sanitary District



Special Charges & Fees

- Garbage Collection
- Snow Removal (on Private Roads)
- Weed Control
- Fire Protection Fee (New)

Definitions:

Gateway Technical is a technical college that serves Walworth County.

<u>CDEB</u> - "Children with Disabilities Education Board" that serves part of the East Troy Community School District.

<u>First Dollar Credit</u> is a Wisc. property tax reduction for taxable, qualified parcels of real estate.

<u>Lottery and Gaming Credi</u>t is a Wisc. state-funded tax reduction for qualified homeowners.

TOWN OF EAST TROY Services

- Law Enforcement & Water Patrol
- Fire and Rescue
- Department of Public Works
- Judicial
- Elections
- Planning Commission
- Property Assessor
- Building Inspections
- Garbage Collection & Recycling
- Parks & Recreation
- Government Services
- Town Hall Campus

Sample 2024 Property Tax Bill Total Assessed Value \$501,900



Walworth County	\$	1,182.93	22%	\$	1,182.93	21%			
Town of East Troy	\$	888.40	16%	\$	888.40	16%			
East Troy Community Schools	\$	2,932.38	54%	\$	2,932.38	52%			
Gateway Technical	\$	301.14	6%	\$	301.14	5%			
CDEB East Troy School	\$	119.55	2%	\$	119.55	2%			
subtotal	\$	5,424.40		\$	5,424.40				
First Dollar Credit	\$	(63.17)	-1%	\$	(63.17)	-1%			
Lottery & Gaming Credit	\$	(203.40)	-4%	\$	(203.40)	-4%			
subtotal with credits	\$	5,157.83		\$	5,157.83				
Town Garbage Collection	\$	228.84	4%	\$	228.84	4%			
Fire Protection Fee				\$	250.00	4%			
TOTAL DUE	\$	5,386.67	100%	\$	5,636.67	100%			

	TOTAL DUE	\$ 5,386.67	100%	\$ 5,636.67	100%
Other		\$ 4,269.43	79%	\$ 4,269.43	76%
Town of East Troy				1,367.24	